# GRAND-FLO BERHAD 

A Mow Workie iahd forpwn

## INTERIM FINANCIAL STATEMENTS

## UNAUDITED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE FIRST QUARTER ENDED 31 MARCH 2016

The unaudited results of Grand-Flo Berhad and its subsidiaries for the 3 months period ended 31 March 2016 are as follows:-

|  | NOTE | FOR THE QUARTER 3 MONTHS ENDED |  | FOR THE CUMULATIVE PERIOD <br> 3 MONTHS ENDED |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { 31/3/2016 } \\ \text { RM } \end{gathered}$ | $\begin{gathered} 31 / 3 / 2015 \\ \text { RM } \end{gathered}$ | $\begin{gathered} \hline \text { 31/3/2016 } \\ \text { RM } \end{gathered}$ | $\begin{gathered} \hline \text { 31/3/2015 } \\ \text { RM } \end{gathered}$ |
| Revenue | A8 | 31,599,804 | 27,221,446 | 31,599,804 | 27,221,446 |
| cost of Sales |  | (23,650,322) | $(17,057,199)$ | (23,650,322) | (17,057,199) |
| GROSS PROFIT |  | 7,949,482 | 10,164,247 | 7,949,482 | 10,164,247 |
| OTHER INCOME | A8(b) | 263,064 | 1,938,105 | 263,064 | 1,938,105 |
| SELLING AND DISTRIBUTION EXPENSES |  | $(1,419,480)$ | $(767,823)$ | $(1,419,480)$ | $(767,823)$ |
| ADMINISTRATIVE EXPENSES |  | $(4,051,310)$ | $(4,510,304)$ | $(4,051,310)$ | $(4,510,304)$ |
| OTHER OPERATING EXPENSES |  | $(520,280)$ | $(3,277)$ | (520,280) | $(3,277)$ |
| RESULTS FROM OPERATING ACTIVITIES |  | 2,221,476 | 6,820,948 | 2,221,476 | 6,820,948 |
| FINANCE COSTS |  | $(176,518)$ | $(154,543)$ | $(176,518)$ | $(154,543)$ |
| SHARE OF LOSS OF ASSOCIATES, NET OF TAX |  | $(292,974)$ | (378,731) | (292,974) | (378,731) |
| PROFIT BEFORE TAXATION | A8 | 1,751,984 | 6,287,674 | 1,751,984 | 6,287,674 |
| Income tax expenses | B4 | (658,430) | $(647,476)$ | $(658,430)$ | $(647,476)$ |
| PROFIT AFTER TAXATION | A8 | 1,093,554 | 5,640,198 | 1,093,554 | 5,640,198 |
| OTHER COMPREHENSIVE ITEM <br> Exchange translation differences |  | $(1,606,902)$ | $180,837$ | $(1,606,902)$ | 180,837 |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIOD |  | $(513,348)$ | 5,821,035 | $(513,348)$ | 5,821,035 |
| PROFIT/(LOSS) AFTER TAXATION ATTRIBUTABLE TO:- |  |  |  |  |  |
| OWNERS OF THE PARENT <br> NON-CONTROLLING INTERESTS |  | $\begin{aligned} & 100,352 \\ & 993,202 \end{aligned}$ | $\begin{array}{r} 5,029,380 \\ 610,818 \\ \hline \end{array}$ | $\begin{aligned} & 100,352 \\ & 993,202 \\ & \hline \end{aligned}$ | $\begin{array}{r} 5,029,380 \\ 610,818 \\ \hline \end{array}$ |
|  |  | 1,093,554 | 5,640,198 | 1,093,554 | 5,640,198 |
| TOTAL COMPREHENSIVE INCOME/(LOSS) ATTRIBUTABLE TO:- |  |  |  |  |  |
| OWNERS OF THE PARENT |  | $(1,506,550)$ | 5,210,217 | $(1,506,550)$ | 5,210,217 |
| NON-CONTROLLING INTERESTS |  | $\begin{array}{r} 993,202 \\ \hline(513,348) \end{array}$ | $\frac{610,818}{5,821,035}$ | $\begin{array}{r} 993,202 \\ \hline(513,348) \end{array}$ | $\begin{array}{r} 610,818 \\ 5,821,035 \end{array}$ |
| EARNINGS PER ORDINARY SHARE (SEN):- |  |  |  |  |  |
| BASIC | B10 | 0.02 | 1.36 | 0.02 | 1.36 |
| DILUTED | B10 | n/a | 1.04 | n/a | 1.04 |

The unaudited condensed consolidated statements of profit or loss should be read in conjunction with the Group's audited financial statements for the year ended 31 December 2015 and the accompanying explanatory notes attached to the interim financial statements.

## GRAND-FLO BERHAD

## INTERIM FINANCIAL STATEMENTS

## UNAUDITED STATEMENTS OF FINANCIAL POSITION AS AT 31 MARCH 2016

|  | Note | $\begin{gathered} \text { (UNAUDITED) } \\ \text { AS AT } \\ \text { 31/03/2016 } \\ \text { RM } \end{gathered}$ | $\begin{gathered} \text { (AUDITED) } \\ \text { AS AT } \\ \mathbf{3 1 / 1 2 / 2 0 1 5} \\ \text { RM } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Non-current assets |  |  |  |
| Property, plant and equipment | A9 | 21,043,691 | 21,386,089 |
| Investment in associate, quoted |  | 11,449,696 | 11,864,750 |
| Investment in associate, unquoted |  | 2,102,138 | 1,980,058 |
| Other investment, unquoted |  | 15,512 | 15,614 |
| Development costs |  | 2,090,038 | 2,155,780 |
| Goodwill on consolidation |  | 39,209,748 | 39,209,748 |
| Deferred tax assets |  | 339,000 | 339,000 |
| Total non-current assets |  | 76,249,823 | 76,951,039 |
| Current assets |  |  |  |
| Property development cost |  | 59,150,401 | 56,927,928 |
| Inventories |  | 11,269,177 | 11,881,830 |
| Accrued billings |  | 9,784,014 | 5,508,180 |
| Trade receivables |  | 49,647,486 | 47,138,287 |
| Other receivables |  | 3,506,131 | 1,447,036 |
| Amount due from directors |  | 4,695,718 | 4,706,310 |
| Amount due from associates |  | 285,024 | 107,052 |
| Amount due from related parties |  | 4,843,753 | 4,416,457 |
| Tax recoverable |  | 772,022 | 513,746 |
| Dividend receivable |  | - | 38,652 |
| Fixed deposit with licensed banks |  | 741,069 | 2,507,201 |
| Cash and bank balances |  | 12,148,471 | 11,564,296 |
| Total current assets |  | 156,843,266 | 146,756,975 |
| Total assets |  | 233,093,089 | 223,708,014 |
| EQUITY AND LIABILITIES |  |  |  |
| EQUITY |  |  |  |
| Equity attributable to owners of the parent: |  |  |  |
| Share capital |  | 48,311,571 | 48,311,571 |
| Share premium |  | 14,538,275 | 14,538,275 |
| Treasury shares, at cost | A6 | $(1,182,023)$ | $(1,098,173)$ |
| Other reserves |  | 1,109,451 | 1,109,451 |
| Foreign exchange fluctuation reserve |  | 759,576 | 2,366,478 |
| Revaluation reserve |  | 6,160,852 | 6,160,852 |
| Retained earnings |  | 52,239,341 | 52,138,989 |
|  |  | 121,937,043 | 123,527,443 |
| Non controlling interests |  | 23,706,762 | 22,751,871 |
| Total Equity |  | 145,643,805 | 146,279,314 |
| LIABILITIES |  |  |  |
| Non-current liabilities |  |  |  |
| Long-term borrowings | B6 | 4,530,865 | 6,808,908 |
| Deferred tax liabilities |  | 1,345,496 | 1,348,662 |
| Total non-current liabilities |  | 5,876,361 | 8,157,570 |
| Current liabilities |  |  |  |
| Trade payables |  | 46,784,551 | 39,642,357 |
| Other payables |  | 8,414,152 | 5,787,501 |
| Progress billings |  | - | 1,226,619 |
| Amount due to directors |  | 3,700,020 | 1,400,040 |
| Amount due to an associate |  | 1,975 | 1,975 |
| Amount due to related parties |  | 223,795 | 890,324 |
| Short-term borrowings | B6 | 21,582,168 | 19,484,446 |
| Tax payable |  | 866,262 | 837,868 |
| Total current liabilities |  | 81,572,923 | 69,271,130 |
| Total liabilities |  | 87,449,284 | 77,428,700 |
| TOTAL EQUITY AND LIABILITIES |  | 233,093,089 | 223,708,014 |
| NET ASSETS PER SHARE ATTRIBUTABLE TO |  |  |  |
| ORNINARY OWNERS OF THE PARENT (SEN) |  | 25.24 | 25.57 |
| NTA per share (sen) |  | 16.69 | 17.01 |

The unaudited condensed consolidated statement of financial position should be read in conjunction with the Group's audited financial statements for the financial year ended 31 December 2015 and the accompanying explanatory notes attached to the interim financial statements.

## INTERIM FINANCIAL STATEMENTS

## UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 31 MARCH 2016

Balance as at 1 January 2015
Total Comprehensive income for the year

Transactions with owners:
Shares repurchased
Share application money
Transaction costs
Conversion of warrants
Issuance of preference shares
Dividend paid
Total transactions with owners
Balance as at 31 December 2015
Balance as at 1 January 2016

Total Comprehensive income for the year
Transactions with owners:
Shares repurchased
Transaction costs
Dividend received
Total transactions with owners
Balance as at 31 March 2016


Foreig
Fluctuation Revaluation


Distributable




161,93 18,159,598

| - | - | - | $(657,402)$ | - | - | - | - | - | $(657,402)$ | - | (657,402) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | $(39,920)$ | - | - | - | - | - | - | - | $(39,920)$ | - | (39,920) |
| - | - | - | (6,314) | - | - | - | - | - | $(6,314)$ | - | (6,314) |
| 11,602,410 | - | 3,168,432 | - | $(866,200)$ | - | - | - | - | 13,904,642 | - | 13,904,642 |
| - | - | - | - | - | - | - | - | - | - | 16,219,936 | 16,219,936 |
| - | - | - | - | - | - | - | - | $(4,800,756)$ | $(4,800,756)$ | - | $(4,800,756)$ |
| 11,602,410 | (39,920) | 3,168,432 | $(663,716)$ | (866,200) | - | - | - | $(4,800,756)$ | 8,400,250 | 16,219,936 | 24,620,186 |
| 48,311,571 | - | 14,538,275 | $(1,098,173)$ | - | 1,109,451 | 2,366,478 | 6,160,852 | 52,138,989 | 123,527,443 | 22,751,871 | 146,279,314 |

48,311,571 - $\quad 14,538,275 \quad(1,098,173)$
$2,366,478$
$(1,606,902)$
52,138,989
100,352
(1,506,550)
993,202
$(513,348)$

The unaudited condensed consolidated statement of changes in equity should be read in conjunction with the annual audited financial statements as at 31 December 2015 and the accompanying explanatory notes attached to the interim financial statements.

## INTERIM FINANCIAL STATEMENTS UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE PERIOD ENDED 31 MARCH 2016

CASH FLOW FROM OPERATING ACTIVITIES
Profit before taxation
Adjustments for:-
Amortisation of development costs
Amortisation of other investment
Bad debts written off
Depreciation of plant and equipment
Gain/loss on disposal investment
Loss/gain on disposal of property, plant and equipment
Gain on disposal of associate
Gain on deemed disposal of associate
Hire Purchase and lease Interest
Interest income
Dividend income
Interest expense
Share of associates' profits/loss
Term loan interest
Unrealised gain/loss on foreign exchange
Operating profit before working capital changes

Inventories
Trade and other receivables
Trade and other payables
Directors
Related parties
Progress billing / Accrued billing
CASH FROM OPERATIONS
Tax paid
NET CASH FROM OPERATING ACTIVITIES

## CASH FLOW FROM INVESTING ACTIVITIES

Development costs incurred
Property development cost incurred
Interest received
Proceeds from disposal of property, plant and equipment
Proceeds from disposal of associate
Purchase of property, plant and equipment
NET CASH FOR INVESTING ACTIVITIES

## CASH FLOW FROM FINANCING ACTIVITIES

Interest paid
Drawdown on finance lease payables
Hire purchase and lease interest
Proceeds from other short term borrowings
Proceeds from issuance of warrants
Proceeds from issuance of share
Purchase of treasury shares
Share issuance expenses
Net drawdown of bills payable
Repayment of hire purchase and lease payables
Term loan interest
NET CASH FROM/(FOR) FINANCING ACTIVITIES
NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS
Foreign exchange fluctuation reserve
CASH AND CASH EQUIVALENTS B/F
CASH AND CASH EQUIVALENTS C/F
NOTES TO CASH FLOW STATEMENT
Cash and cash equivalents comprise:
Cash and bank balances
Fixed deposit with licensed banks
Less: Fixed deposit pledged with licensed banks
Less: Overdraft

## 3 MONTHS ENDED 31/3/2016 RM

| $(112,795)$ | $(96,539)$ |
| :---: | :---: |
| - | 495,416 |
| $(24,894)$ | $(46,004)$ |
| - | $(1,309,303)$ |
| - | 451,066 |
| - | 4,686,231 |
| $(82,854)$ | $(305,855)$ |
| (996) | $(6,302)$ |
| 102,379 | 1,382,000 |
| $(275,839)$ | $(297,488)$ |
| $(38,829)$ | $(12,000)$ |
| $(433,828)$ | 4,941,222 |
| 431,806 | 5,342,303 |
| $(1,606,902)$ | 139,611 |
| 12,746,507 | 11,614,617 |
| 11,571,411 | 17,096,531 |

3 MONTHS ENDED
31/3/2015 RM

6,287,674


| 189,026 |
| ---: |
| 103 |
| - |
| 558,761 |
| $(146,481)$ |
| 257,599 |
| $(1,160,627)$ |
| $(318,544)$ |
| 46,004 |
| $(34,873)$ |
| - |
| 96,539 |
| 378,731 |
| 12,000 |
| - |
| $6,165,912$ |


| $2,272,168$ |
| :---: |
| $(7,803,679)$ |
| 975,090 |
| - |
| 715,857 |
| - |
| $(3,840,564)$ |
| $2,325,348$ |


| $(327,574)$ |
| ---: |
| $1,997,774$ |


| $(209,422)$ |
| ---: |
| $(2,222,473)$ |
| 50,052 |
| 919 |
| - |
| $(227,894)$ |
| $(486,810)$ |


| $(227,602)$ |
| ---: |
| $(1,166,097)$ |
| 34,873 |
| 141,032 |
| $1,160,627$ |
| $(1,539,526)$ |
| $(1,596,693)$ |


| $12,148,471$ | $16,135,924$ |
| ---: | ---: |
| 741,069 | 960,607 |
| $(940,930)$ | - |
| $(377,199)$ | - |
|  |  |

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 MARCH 2016

## PART A - EXPLANATORY NOTES

## A1. BASIS OF PREPARATION

The interim financial report is unaudited and is prepared in accordance with the requirements of the Financial Reporting Standards ("FRS") 134: Interim Financial issued by Malaysian Accounting Standards Board ("MASB") and paragraph 9.22 (Appendix 9B part A) of the Main Market listing requirement of the Bursa Malaysia Securities Berhad ("Bursa Securities").

The interim financial statements should be read in conjunction with Grand-Flo Berhad's ("Grand-Flo" or the "Company") audited consolidated financial statements for the financial year ended ("FYE") 31 December 2015.

The significant accounting policies adopted are consistent with those of the audited financial statements for the year ended 31 December 2015.

## A2. AUDITORS' REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS

The audit report of the preceding annual financial statements for the FYE 31 December 2015 was not subject to any qualification.

A3. UNUSUAL ITEMS DUE TO THEIR NATURE, SIZE OR INCIDENCE
There were no unusual items during this quarter.

## A4. SEASONAL OR CYCLICAL FACTORS

The business of the Group was not affected by any significant seasonal or cyclical factors.

## A5. CHANGES IN ESTIMATES

There were no changes in estimates that have had a material effect in the current quarter results.

## A6. DEBT AND EQUITY SECURITIES

There were no issuance or repayment of debt and equity securities, share buy-back, share cancellations, shares held as treasury shares and resale of treasury shares for the financial period ended 31 March 2016 save for the following:-

## Details of treasury shares held

| Balance as at 31 December 2015 | Number of <br> Treasury Shares |
| :--- | ---: |
| 3,956,000 |  |
| Repurchased during the quarter ended 31 March 2016 | 328,000 |
| Balance as at 31 March 2016 | $4,284,000$ |

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 MARCH 2016

## A7. DIVIDEND PAID

There was no dividend paid during the quarter under review.

## A8. OPERATING SEGMENT

(a) Analysis of revenue by geographical area

|  | Quarter Ended 31/3/2016 |  |  | Quarter Ended 31/3/2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Malaysia <br> RM'000 | Others RM'000 |  | Malaysia <br> RM'000 | Others <br> RM'000 |  |
| EDCCS* | 9,229 | 1,746 | 10,975 | 15,603 | 1,055 | 16,658 |
| Labels | 4,896 | 545 | 5,441 | 4,714 | 592 | 5,306 |
| Properties | 15,184 | - | 15,184 | 5,257 | - | 5,257 |
| Total Revenue | 29,309 | 2,291 | 31,600 | 25,574 | 1,647 | 27,221 |


|  | 3 Months Period Ended 31/3/2016 |  |  | 3 Months Period Ended 31/3/2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Malaysia <br> RM'000 | Others <br> RM'000 |  | Malaysia <br> RM'000 | Others <br> RM’000 | Group <br> RM'000 |
| EDCCS* | 9,229 | 1,746 | 10,975 | 15,603 | 1,055 | 16,658 |
| Labels | 4,896 | 545 | 5,441 | 4,714 | 592 | 5,306 |
| Properties | 15,184 | - | 15,184 | 5,257 | - | 5,257 |
| Total Revenue | 29,309 | 2,291 | 31,600 | 25,574 | 1,647 | 27,221 |

* Enterprise Data Collection and Collation System ("EDCCS")
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## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 MARCH 2016

## A8. OPERATING SEGMENT (CONT'D)

(b) Analysis of revenue by product categories

| Quarter Ended | EDCCS* | Labels | Properties | Eliminations | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 31.3.2016 | RM '000 | RM '000 | RM '000 | RM '000 | RM '000 |
| Revenue |  |  |  |  |  |
| Sales to external customers | 10,975 | 5,441 | 15,184 | - | 31,600 |
| Inter-segment sales | 1 | 111 | - | (112) | - |
| Total revenue |  |  |  |  |  |
|  | 10,976 | 5,552 | 15,184 | (112) | 31,600 |

Results

| Interest income | 43 | 1 | 6 | - |
| :--- | ---: | ---: | ---: | ---: |
| Finance cost | 98 | 79 | - | - |
| Depreciation and amortisation | 379 | 463 | - | - |
| Share of results of equity-accounted associates | $(415)$ | 122 | - | - |
| Gain on foreign exchange | 62 | 21 | - | - |
| Income tax expense | 23 | $(38)$ | $(643)$ | - |
|  |  |  | 842 |  |
| Segmental (loss)/profit after taxation | $(941)$ | 203 | 1,994 | $(658)$ |
|  |  |  |  | 1,094 |


| 3 Months Period Ended | EDCCS* | Labels | Properties | Elimination | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 31.3.2016 | RM '000 | RM '000 | RM '000 | RM '000 | RM '000 |
| Revenue |  |  |  |  |  |
| Sales to external customers | 10,975 | 5,441 | 15,184 | - | 31,600 |
| Inter-segment sales | 1 | 111 | - | (112) | - |
| Total revenue | 10,976 | 5,552 | 15,184 | (112) | 31,600 |

## Results

| Interest income | 43 | 1 | 6 | - |
| :--- | ---: | ---: | ---: | ---: |
| Finance cost | 98 | 79 | - | - |
| Depreciation and amortisation | 379 | 463 | - | - |
| Share of results of equity-accounted associates | $(415)$ | 122 | - | - |
| Gain on foreign exchange | $(62)$ | $(21)$ | - | - |
| Income tax expense | 23 | $(38)$ | $(643)$ | $(83)$ |
| Segmental (loss)/profit after taxation | $(941)$ | 203 | 1,994 | $(658)$ |
|  |  |  |  | $(162)$ |

(607392-W)

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 MARCH 2016

## A8. OPERATING SEGMENT (CONT'D)

(b) Analysis of revenue by product categories (cont'd)

| Quarter Ended <br> 31.3.2015 | $\frac{\text { EDCCS* }}{\text { RM '000 }}$ | $\frac{\text { Labels }}{\text { RM '000 }}$ | $\frac{\text { Properties }}{\text { RM '000 }}$ | $\frac{\text { Eliminations }}{\text { RM '000 }}$ | $\frac{\text { Total }}{\text { RM' }^{\prime} 000}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |
| Sales to external customers | 16,658 | 5,306 | 5,257 | - | 27,221 |
| Inter-segment sales | 4 | 192 | - | (196) | - |
| Total revenue | 16,662 | 5,498 | 5,257 | (196) | 27,221 |

## Results

| Interest income | 29 | - | 6 | - | 35 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Finance cost | 96 | 59 | - | - | 155 |
| Depreciation and amortisation | 103 | 418 | - | - | 521 |
| Share of results of equityaccounted associates | 494 | (116) | - | - | 378 |
| Net gain on disposal/deemed disposal of quoted investment \# | 1,479 | - | - | - | 1,479 |
| (Gain)/loss on foreign exchange | 28 | (1) | - | - | 27 |
| Income tax expense | (159) | (87) | (401) | - | (647) |
| Segment profit after taxation | 4,111 | 326 | 1,203 | - | 5,640 |


| 3 Months Period Ended $\mathbf{3 1 . 3 . 2 0 1 5}$ | $\frac{\text { EDCCS* }^{*}}{\text { RM '000 }}$ | $\frac{\text { Labels }}{\text { RM '000 }}$ | $\frac{\text { Properties }}{\text { RM ' } 000}$ | $\frac{\text { Elimination } *}{\text { RM ' } 000}$ | $\frac{\text { Total }}{\mathrm{RM}^{\prime} 000}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |
| Sales to external customers | 16,658 | 5,306 | 5,257 | - | 27,221 |
| Inter-segment sales | 4 | 192 | - | (196) | - |
| Total revenue | 16,662 | 5,498 | 5,257 | (196) | 27,221 |

Results

| Interest income | 29 | - | 6 | - |
| :--- | :---: | :---: | :---: | :---: |
| Finance cost | 96 | 59 | - | - |
| Depreciation and amortisation | 103 | 418 | - | - |
| Share of results of equity- | 494 | $(116)$ | - | - |
| accounted associates |  |  | - |  |
| Net gain on disposal/deemed | 1,479 | - | - | - |
| disposal of quoted investment $\#$ | 28 | $(1)$ | - | - |
| (Gain)/loss on foreign exchange | $(159)$ | $(87)$ | - | 155 |
| Income tax expense | 4,111 | 326 | 1,203 | - |
| Segment profit after taxation |  |  |  |  |

\# Included in the other operating income is a non-cash gain on deemed disposal of quoted investment in Simat Technologies Public Company Limited ("Simat") of RM0.5 million from Simat's private placement and a gain on disposal of in Simat of RM1.0 million.

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 MARCH 2016

## A8. OPERATING SEGMENT (CONT'D)

Other than the items mentioned above which have been included in the statement of comprehensive income, there were no other income including investment income, provision for and write off of receivables and inventories, gain or loss on disposal of unquoted investments or properties, impairment of assets, gain or loss on derivatives and exceptional items for the current quarter ended 31 March 2016.

## A9. CARRYING AMOUNT OF REVALUED ASSETS

The valuations of property, plant and equipment have been brought forward without amendment from the financial statement for the year ended 31 December 2015.

All property, plant and equipment, except for land and building, are stated at cost less accumulated depreciation and less any impairment losses. Land and building are shown at fair values, based on valuations by external independent valuers, less subsequent accumulated depreciation on buildings and any accumulated impairment losses.

## A10. SUBSEQUENT EVENTS

There were no other material events subsequent to the end of the current quarter under review, save as disclosed in the notes herein.

## A11. CHANGES IN COMPOSITION OF THE GROUP

There were no material changes in the composition of the Group for the financial period ended 31 March 2016.

## A12. CONTINGENT LIABILITIES AND CONTINGENT ASSETS

There were no contingent liabilities or contingent assets of the Group during the quarter under review.

## A13. CAPITAL COMMITMENTS

There were no material commitments as at the end of the current quarter under review.

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 MARCH 2016

## A14. RELATED PARTY TRANSACTIONS

There were no related party transactions which would have a material impact on the financial position and the business of the Group during the current quarter under review except for the following:-

|  | $\begin{array}{r} \text { Quarter } \\ \text { ended } \\ 31 / 3 / 2016 \\ \text { RM'000 } \\ \hline \end{array}$ | Period ended $31 / 3 / 2016$ RM'000 |
| :---: | :---: | :---: |
| Management fees to a related party | 193 | 193 |
| Rental fees to a related party | 17 | 17 |

The above related party transactions are recurrent transactions of a revenue or trading nature and are at arm's length entered in the ordinary course of business on terms not more favourable to the related party than those generally available to the public.
(607392-W)

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 MARCH 2016

## PART B - EXPLANATORY NOTES PURSUANT TO PART A OF APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA SECURITIES FOR THE MAIN MARKET

## B1. REVIEW OF OVERALL PERFORMANCE

Grand-Flo's revenue increased by approximately $16.1 \%$ from RM27.2 million in the previous year's corresponding quarter to RM31.6 million for the quarter under review. The increase was mainly contributed by higher revenue from the property division and EDCCS business in Hong Kong.

However, the Malaysia EDCCS revenue dropped $40.9 \%$ as a result of soft market condition domestically. This has impacted the Group's Profit Before Taxation ("PBT") of RM1.8 million for the current quarter ended 31 March 2016 reduced by RM4.5 million as compared to the previous year's corresponding quarter of RM6.3 million.

B2. DETAILED ANALYSIS OF THE GROUP'S OPERATING SEGMENTS
i) EDCCS Segment

EDCCS division recorded a reduction in revenue by $34.1 \%$ or RM5.7 million against the previous year's corresponding quarter was due to lower software sales in the Malaysia EDCCS business and this has resulted a Loss Before Taxation ("LBT") of RM1.0 million compared to PBT of RM1.0 million for the previous quarter due to lower revenue for the current quarter under review.

## ii) Labels Business Segment

For the current quarter under review, Labels division's revenue increased marginally by RM0.1 million or $2.5 \%$ as compared to the previous year's corresponding quarter. This division recorded a PBT of RM0.1 million for the current quarter, as compared to a LBT of RM0.1 million in the previous quarter, improved by $340.1 \%$ or RM0.1 million.

## iii) Property Development Segment

Property development division's revenue for the quarter ended 31 March 2016 was mainly contributed by the continuing Vortex project of ISB.

## B3. COMMENTARY ON PROSPECTS

Amidst the global economic slowdown that continues to impact the Asian markets, the Board's expectations for the current financial year ending 31 December 2016 remain positive.
(607392-W)

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 MARCH 2016

## B4. TAXATION

|  | $\begin{array}{r} \text { Quarter } \\ \text { ended } \\ \mathbf{3 1 / 3 / 2 0 1 6} \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} \text { Period } \\ \text { ended } \\ \mathbf{3 1 / 3 / 2 0 1 6} \\ \text { RM'000 } \end{array}$ |
| :---: | :---: | :---: |
| Estimated income tax : |  |  |
| Malaysia income tax | 680 | 680 |
| Foreign income tax ${ }^{(i)}$ | (22) | (22) |
|  | 658 | 658 |

(i) Foreign taxation is in respect of corporate tax charged on the profit made by the Company's subsidiary operating in Hong Kong. The applicable corporate tax rate is $16.50 \%$ while the effective tax rate for current quarter is $17 \%$.

## B5. STATUS OF CORPORATE PROPOSALS AS AT 24 MAY 2016

There were no corporate proposals announced but not completed as at 24 May 2016, being the latest practicable date, not earlier than seven (7) days from the date of issuance of this report save from the following :-
(i) The Company had on 25 March 2016 announced the Proposed extension of Profit Guarantee period for its 50.0004\% owned subsidiary, Innoceria Sdn. Bhd.("ISB")

Reference is made to the announcements dated 25 April 2014, 20 June 2014, 11 July 2014, 25 July 2014, 12 August 2014, 20 August 2014 and 21 August 2014 in relation to the acquisition of $50.0004 \%$ of ISB which was completed on 21 August 2014 (the "Acquisition").

The Acquisition involved the acquisition by Grand-Flo of 125,001 ordinary shares of RM1.00 each in ISB, representing $50.0004 \%$ of the total issued and paid-up share capital of ISB from Chuah Chew Hai and Chong Poh Yoong (the "Vendors") for a total purchase consideration of RM15.0 million satisfied by an issuance and allotment of $29,411,765$ new Grand-Flo Shares at an issue price of RM0.34 per Grand-Flo share and cash of RM5.0 million. The Vendors also irrevocably covenant, warrant and guarantee to Grand-Flo that ISB shall have an aggregate audited Profit After Tax ("PAT") of at least RM15.0 million ("Profit Guarantee") as follows:

- RM5.0 million for the financial period commencing 1 January 2014 and ended 31 December 2014 ("Year 1 Guaranteed PAT"); and
- RM10.0 million for the financial period commencing 1 January 2015 and ending 31 December 2015 ("Year 2 Guaranteed PAT")

The Board of Directors of Grand-Flo wishes to announce that the Profit Guarantee to Grand-Flo by the Vendors to have an aggregate audited PAT of at least RM15 million
(607392-W)

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 MARCH 2016

## B5. STATUS OF CORPORATE PROPOSALS AS AT 24 MAY 2016 (CONT'D)

shall be extended to include financial period commencing 1 January 2016 and ending 31 December 2016. This agreement was reached after reasonable consideration of the unexpected longer gestation period in the development business which was not foreseen at the time of the Acquisition.

The Proposed extension of Profit Guarantee is subject to the approval of the Company's shareholders to be obtained at the forthcoming EGM to be convened.

## B6. BORROWINGS

The borrowings of the Company as at 31 March 2016 were as follows:-

|  | 31/3/2016 RM'000 | $\begin{array}{r} \text { As at } \\ \text { 31/3/2015 } \\ \text { RM'000 } \end{array}$ |
| :---: | :---: | :---: |
| Secured Short-term (due within 12 months): |  |  |
| Bankers' Acceptance / Factoring | 6,679 | 7,229 |
| Overdraft | 377 | 433 |
| Term loan | 13,307 | 3,676 |
| Hire purchase \& Lease payables | 1,219 | 1,582 |
|  | 21,582 | 12,920 |
| Secured Long-term (due after 12 months): |  |  |
| Term loan | 4,145 | 13,380 |
| Hire purchase \& Lease payables | 386 | 1,351 |
|  | 4,531 | 14,731 |
| Total Borrowings | 26,113 | 27,651 |

There was no unsecured borrowing for the current quarter. All borrowings were denominated in Ringgit Malaysia.

## B7. MATERIAL LITIGATION

Grand-Flo had on 11 November 2013 announced that Simat had on 8 November 2013 filed Civil Suit No. 4572/2556 in the Civil Court of Thailand against Cat Telecom Public Company Limited ("CAT") to claim damages amounting approximately RM66 million (Baht 665.62 million) from CAT for its failure to accept the equipment installed, services performed and delivered in accordance with the operating lease of optical fiber network system contracts entered into with CAT for the Nakornratchasima and Chiangmai provinces dated 10 June 2011 and 13 June 2011, respectively.

On 22 February 2013, Simat had terminated the contract and proceed the litigation under civil court. The civil court however considered the contract as the administrative contract therefore the lawsuit should be under the administrative court. Simat withdrew the case from the civil court and filed a lawsuit to the administrative court on 6 February 2014.

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 MARCH 2016

## B7. MATERIAL LITIGATION (CONT'D)

Save for the above, the Directors are not aware of any material litigations or claims against the Group and Company as 24 May 2016, being the latest practicable date, not earlier than seven (7) days from the date of issuance of this report.

## B8. PROPOSED DIVIDEND PAYABLE

The Board of Directors has proposed a first and final single-tier dividend of 0.5 sen per share for the financial year ended 31 December 2015 which is subject to the approval of the shareholders in the forthcoming annual general meeting.

The entitlement and payment shall be finalized and announced in due course.

## B9. REALISED AND UNREALISED PROFIT DISCLOSURE

The breakdown of retained profits of the Group as at the reporting date, into realised and unrealised profits is as follows:-

|  | Period <br> ended <br> $\mathbf{3 1 / 3 / 2 0 1 6}$ <br> RM'000 | Period <br> ended <br> $\mathbf{3 1 / 3 / 2 0 1 5}$ <br> $\mathbf{R M}$ |
| :--- | ---: | ---: |
| Total retained profits of the Group: |  |  |
| -Realised | 61,909 | 55,057 |
| -Unrealised | 1,042 | 1,707 |
|  | 62,951 | 56,764 |
| Total share of retained profits from the associates |  |  |
| - Realised | 5,222 | 5,465 |
| Less: Consolidation adjustments |  |  |
| Total Group retained profits as per consolidated accounts | $(15,934)$ | $(12,191)$ |

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 MARCH 2016

## B10. EARNINGS PER SHARE

(a) Basic earnings per share

The basic earnings per share is calculated based on Group's net profit attributable to the owners of the Company of approximately RM0.100 million for the current quarter and cumulative year to date, divided by the weighted average number of ordinary shares of RM0.10 each in issue for the current quarter and cumulative year to date of 483,115,711 respectively as follows:-

|  | Quarter <br> Ended <br> $\mathbf{3 1 / 3 / 2 0 1 6}$ | Period <br> Ended <br> $\mathbf{3 1 / 3 / 2 0 1 6}$ |
| :--- | ---: | ---: |
| Net profit attributable to ordinary equity <br> holders of the parent (RM'000) | 100 | 100 |
| Weighted average number of ordinary <br> shares in issue ('000) | 483,116 | 483,116 |
| Basic earnings per share (sen) | $\xlongequal{2}$ |  |

(b) Diluted earnings per share

Diluted earnings per share is not applicable as there were no potential ordinary shares in issue for the current quarter and cumulative quarter.

